

PLANTS & PRICING AT MOUNTAIN BLUE ORCHARDS

Commercial Catalogue 2012



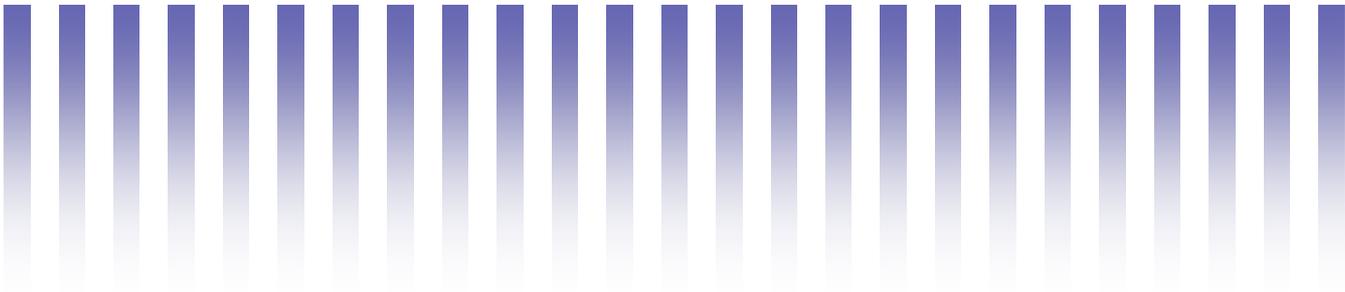
For Commercial Growers

The following prices are quoted at the farm gate at Mountain Blue Farms Pty Ltd (which is located on the Bruxner Highway, Lindendale, diagonally opposite the Agricultural Research Station at Wollongbar, between Lismore and Alstonville). Prices do not include the cost of delivery.

All prices quoted are Australian dollars.

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About Mountain Blue Orchards

We are Australia's leading blueberry wholesale nursery specialising in premium quality in blueberry plants, blueberry breeding programs and seasonal picking. Mountain Blue Orchards includes both plantings of Southern Highbush and Rabbiteye blueberry varieties. All plants are from parent plants that have been virus indexed on entry into Australia, and to date there are no known viruses of blueberries in Australia.

For 25 years, Mountain Blue Orchards has been at the forefront in the introduction, assessment and development of low chill requiring varieties for warmer climates similar to Northern NSW. New varieties are propagated and released to commercial growers and retail nurseries. The development of Mountain Blue Orchard's earlier fruiting blueberry varieties has allowed blueberry growers in North East Australia to fulfil the significant market gap within Australian domestic and international markets throughout Asia and Europe. To date, varieties are being used in commercial plantations in North East Australia, Morocco and Mexico, with significant advantages to markets throughout the globe.

This family run farm is one of the finest blueberry producers in the world complete with an internationally accredited packing facility. Mountain Blue Orchards excels at all things blueberry related!

Trading Terms:

Business Hours:

Monday to Friday 7.00am to 3.30pm

Conditions:

All prices shown are in Australian dollars and are GST Inclusive

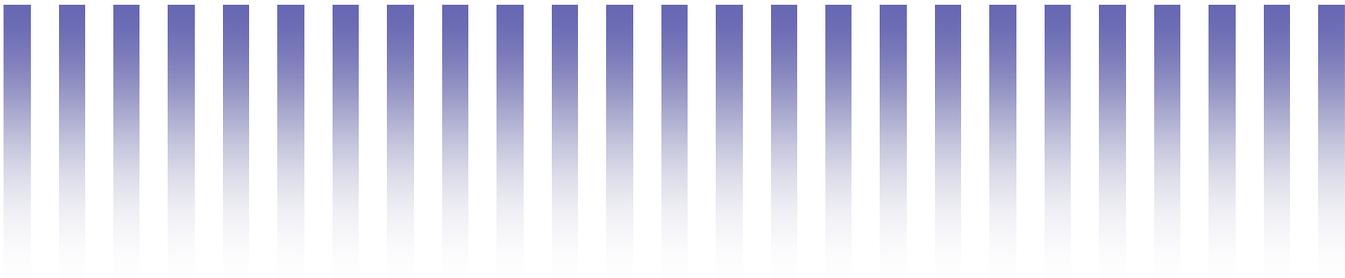
Prices do not include freight costs

All products listed are subject to availability

There is a minimum pick up order of 72 plants or 100 rooted cuttings. Freight orders have varying minimums and requirements and will be determined on a case by case basis.

Mountain Blue Orchards currently ships to NSW and Queensland only due to quarantine restrictions. The restrictions are frequently changing, more information can be found online at: www.daff.gov.au/aqis

The information and prices provided are for information purposes only. Whilst Mountain Blue Orchards have made all reasonable attempts to ensure the accuracy of the information, no warranties are provided in this regard.



Ordering at Mountain Blue Orchards

The following information outlines the time frame for ordering and delivery of blueberry plants at Mountain Blue Orchards. The length of time which it takes from order to delivery depends very much on the seasonal conditions and the variety. To ensure your ideal planting time the importance is indeed in the timing of the order. The following is a guide as to when plants need to be ordered to ensure they are delivered at the appropriate time.

For Early Spring Delivery (August - Mid October)

Plants need to be ordered by mid November, so that they can be propagated in December and potted up in February. Plants will then be able to grow roots in autumn and late winter, before a flush of vegetative growth develops in August or early September.

For Late Spring/Early Summer Delivery (late October - December)

The order for these plants may be delayed until January of that year, with plants being propagated in January and February, over-wintered in the trays and then potted in August and September for delivery from late October.

For Late Summer Delivery (January - February)

Plant orders should be made in the previous January - February period, 12 months prior. Plants are propagated in autumn and then grown on during the following Spring/Summer months, ready for planting. Particularly for hard to propagate plants; this time frame is essential.

For Late Autumn Delivery (March to May)

For some of the easier to root varieties, it is possible to order them in spring for a late autumn delivery. This is very dependant on the order being early enough for the plants to be struck by the middle of October when the new flush hardens enough and the varieties being relatively easy to root to grow on.

There can be no guarantees that this timing will always work, however, it is an option that is worth trying if plants are required quickly to re-develop an area or develop a new area at shorter notice than usual. With these dates in mind Mountain Blue Orchards trusts that the ordering and delivery procedures can be co-ordinated between us and the customer.

Blueberry Seasons vary each year depending on the weather and climate. Therefore rather than listing the blueberry varieties by which month they are harvested, Mountain Blue Orchards list the timing in the season. As a rough guide however these are the months correlating to the seasonal calendar.

*Please note this is subject to a variation from growing locations

- | | |
|------------------------------|-----------------------------------|
| ◆ Very Early - June | ◆ Mid to Late - October |
| ◆ Early - Mid July | ◆ Late - Late October to November |
| ◆ Early to Mid - Late August | ◆ Very Late - December |
| ◆ Mid - Mid September | |

Pot Sizes at Mountain Blue Orchards

Mountain Blue Orchards grows blueberries in a number of sizes to meet a variation of needs. All plants are grown in a pine bark/sand mix that includes major and trace elements in slow release forms. No soil is used in any of our potting mixes.

Plants are grown on 1 metre high steel benches to reduce the possibility of soil borne infections. All plants are from parent plants that have been virus indexed on entry into Australia and to date there are no known viruses of blueberries in Australia.



SIZES	DESCRIPTION
Rooted Cuttings	These are softwood cuttings that are grown for one season in open trays, with no restrictions or binding on root growth. Plant height averages 5 to 12cms with a root system suited to planting in either a nursery bed or in 100mm to 125mm containers. Rooted cuttings are packed in waxed vegetable cartons containing approximately 100 - 150 per carton.
100mm Maxi Pot	This is our most commonly requested size for commercial field plantings as these plants are easy planting and have proved to establish very well under field conditions. They are sold as a 15 to 30cm high plant that transplants well under commercial conditions. The 100mm maxi pots are shipped in wax trays with 24 pots per tray, or can be delivered in returnable seedling trays (12 plants per tray).
125mm Container	These plants have potential to fruit within 12 months of planting and range between 30 to 50cm in height. There are 15 pots per waxed tray. These plants are generally not held in stock and will be potted on order.
175mm Container	These are sold with flowers and fruit already on a well established plant. 175mm pots are shipped in waxed trays with 6 plants per tray. These plants are not held in stock and will be potted on order.
Other Sizes	These may be grown to order at a negotiated price.

Pricing at Mountain Blue Orchards

Orders in Stock

In cases where plants are immediately available in stock, payment must be made in cash on delivery unless other arrangements have been made.

Commercial Orders

For commercial orders that require special propagation and which we are not carrying in stock, the following schedule of payments is required:



20% Deposit on Ordering—30% Progress Payment at Potting (The plants may be inspected on request)—50% Final Payment at Delivery

Conditions

All orders are subject to crop conditions and should injury causes beyond our control occur; the order may be delayed or cancelled. Under such conditions a full refund of the deposit will be made. If seasonal conditions affect the availability of the grade that you order, we will upon your approval substitute the closest grade.

Shipping

The customer may designate the shipping method and carrier that is preferred. Freight charges are charged at our cost. Plants become the responsibility of the purchaser when they are picked up by the carrier. We cannot be responsible for loss or damage in transit.

PLANT SIZE	PRICE (GST INCLUSIVE)
Rooted Cuttings	\$2.00
100mm Maxi Pot	\$3.52
125mm Container	\$4.80
175mm Container	\$8.80
Royalty (PBR)	Plants with Plants Breeders Rights attached will incur a \$4.40 royalty on top of the plant price

Blueberry Varieties



Ridley 1111 (OPI) Plant Breeders Rights Apply

Licensor: Mountain Blue Orchards Pty Ltd

This variety is only available for sale in Australia. For all other territory enquiries please contact us at Mountain Blue Farms Pty Ltd. All sales in any territory are held at the discretion of Mountain Blue Orchards Pty Ltd.

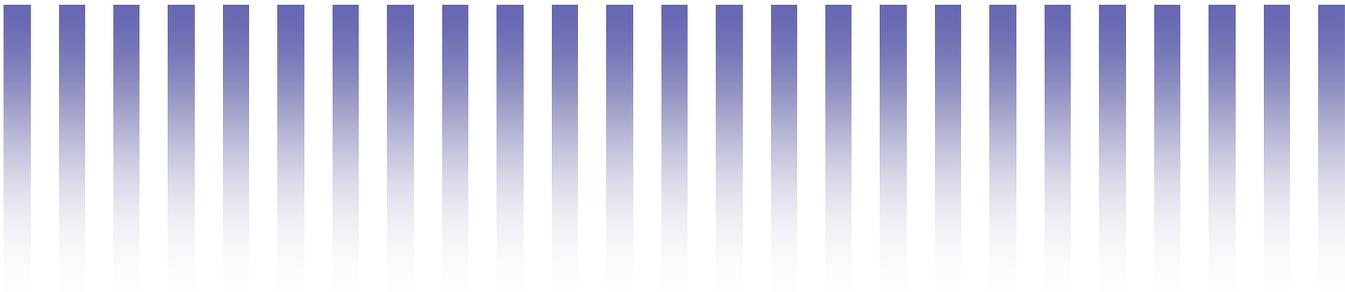


**Ridley 1111 (OPI) is an early season, self-pollinating variety with a medium sized, sweet flavoured fruit.
The bush is upright and vigorous.**

This variety is ideal for the commercial grower. In Northern NSW the Ridley 1111 plant is harvested from June until late August. Currently it is one of the earliest varieties grown commercially in Australia. Ridley 1111 has exceptional vigour and its genuine evergreen nature has seen it established successfully across a variety of growing areas and soil conditions.

Trials have seen Ridley 1111 perform as one of the toughest selections grown commercially in Northern NSW. Its compact habit produces a high yield of medium to large, firm and juicy fruit.

Ridley 1111 (OPI) is a proprietary PBR recognised variety owned by Mountain Blue Orchards. There is a minimum order of 500 plants with a royalty cost of \$4.40 (including GST) per plant. A non-exclusive, non-propagation agreement is to be signed prior to collection of the plants.



Southern Highbush Varieties

Southern Highbush varieties or Low Chill varieties are plants best suited for the warmer areas in Australia such as Northern NSW and Queensland. While some Southern Highbush varieties are self pollinating, it is still best to ensure they are planted close by to other varieties for best results.

SHARPE BLUE

Sharpeblue has proved to be a most adaptive release. The bush is tough and vigorous, generally maintaining an evergreen appearance throughout the winter months if rust is controlled. It has grown well in both sandy soils and heavier loams. The fruit has a pleasant flavour that is tailored to the Australian market. The fruit has a wet scar, and is likely to become soft during very hot weather. Off season yields make it a valuable variety.

Season	Fruit	Quality	Bush
Mid to Late	Medium	Self Pollinating & Excellent Flavour	Spreading & Vigorous

MISTY

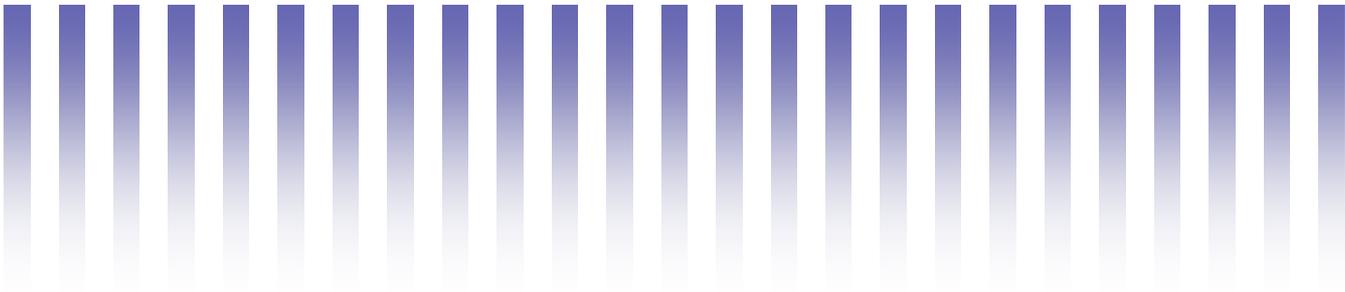
The **Misty** variety is particularly profitable and popular on the red kraznozom soils of Northern NSW. To produce high quality, early fruit, Misty is best grown under the evergreen system, it is especially important to pay attention to nutrition and leaf diseases in order to keep the older leaves healthy. Misty is an early fruiting variety, with light blue, medium to large fruit of excellent flavour.

Season	Fruit	Quality	Bush
Mid	Large	Firm & Sweet Flavour	Upright & Vigorous

BILOXI

The variety **Biloxi** was developed as a pollinator for Misty, grown in early season areas. One of the parents of this variety is Sharpe Blue. In early trial plantings on the North Coast, it fruited well with large medium flavoured berries coming on early. Fruit size drops off towards the end of the season. The fruit is light blue, with a mottled bloom appearance. It is of average flavour, with a medium scar and firm fruit. Biloxi has a habit of producing late spring flowering and a second harvest, during January and February.

Season	Fruit	Quality	Bush
Mid	Medium	Very Firm & Excellent Flavour	Spreading & Vigorous



LEGACY

Legacy is a late season variety. When it receives enough chill this variety gives high yields. Late flowering means it is suitable for cold frosty climates. Berries are medium to large and are highly regarded for both scaring and berry flavour. Legacy picks well.

Season	Fruit	Quality	Bush
Late	Large & Light Blue	Excellent Flavour	Upright & Open Vigorous

Rabbiteye Varieties

These self-fertile, deciduous plants that require well drained acidic soil with a PH of between 4.0 & 5.0. Rabbiteye varieties offer a tougher plant that can survive in a wider selection of climates with a hardiness against frosty conditions. With higher yield producing fruit occurring later in the season, this plant allows for a longer season when grown with Southern Highbush varieties.

POWDER BLUE

Powder Blue is one the best late season blueberries varieties. Under most conditions it is known for its tough vigor. The plant produces high yields of evenly sized berries that are quick to pick and resistant to splitting from rain. Powder Blue is a quality, late season berry and a highly recommended Rabbiteye variety.

Season	Fruit	Quality	Bush
Very Late	Large & Firm	Mild Flavour	Upright & Vigorous

BRITE WELL

The **Britewell** is a vigorous and upright plant. This variety is known for producing good yields of medium-sized fruit. Berries are a light blue colour and although a little gritty, very sweet in flavour. Britewell blueberries are hardy and well suited to Northern NSW. Plant with Powder Blue for best results.

Season	Fruit	Quality	Bush
Mid	Medium & Firm	Sweet Flavour	Upright & Vigorous

Disclaimer:

Orders damaged by factors outside of Mountain Blue Orchards' control such as flooding, frosts and bush fires shall be subject to negotiations on a case by case basis

Once the order form has been signed, you are stating that you agree to the terms and conditions

We reserve the right to refuse any order placed by any person, corporation or entity, at any time

If an order is cancelled by the purchaser, MBO reserves the right to refuse refund of the deposit

Should the purchaser wish to modify an order, this will need to be negotiated on a case by case basis

Should MBO be unable to fulfil all or part of any order, we will be happy to cancel all or part of the order with your deposit refunded

We welcome order pick ups from MBO during business hours and with the appropriate amount of notice given. Delivery schedules will be negotiated on a case by case basis

Once an order has been received, the purchaser has 48 hours to address any issues regarding plant health or order miscalculations.

After the 48 hours MBO will assess on a case by case basis

Quarantine issues restrict MBO from delivering plants to certain regions in Australia. Should an unforeseen Quarantine issue arise after an order has been made, MBO reserves the right to cancel or amend the order accordingly



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